

# RACKSPACE STATE, LOCAL AND EDUCATION SOLUTIONS

*Reduce your infrastructure capital expenditure by turning to a secure and compliant AWS cloud environment.*



State, local and education organizations are under increasing pressure to improve their IT services, while at the same time meeting security and compliance requirements. Yet, they're often locked into the high capital expenditures that come with aging data centers and legacy applications.

Rackspace State, Local and Education Solutions provides fully managed AWS environments tailored to your unique needs. All of our AWS solutions are built upon a compliance-ready framework and engineered to meet rigorous standards. Rackspace will leverage AWS regions of choice, including AWS GovCloud. And Rackspace backs their service with ongoing managed operations and monitoring, security services, living compliance documentation and audit assistance.

## WHY RACKSPACE + AWS FOR STATE, LOCAL AND EDUCATION?

As an AWS Public Sector Partner, Rackspace has earned recognition for expertly leveraging the AWS cloud to help state, local and education organizations meet mission-critical needs. Rackspace can help you utilize the scalable, cost-efficient AWS cloud to meet security and compliance requirements and reduce costs, driving efficiencies and increased innovation.

Rackspace has been delivering compliant managed offerings since 1999 across the world's leading private, public and hybrid clouds. Thanks to the breadth of their portfolio and expertise, Rackspace has no incentive to push a one-size-fits-all solution or lock customers into long-term contracts or outdated technologies. Rackspace delivers compliant IT modernization as a service on the latest technologies and across applications, data, security and infrastructure.

## KEY FEATURES

Rackspace can design solutions that leverage the AWS GovCloud, which have been architected for the needs of U.S. Government entities and is available to state, local and education institutions as well as non-profits and research organizations.

**Automated Security and Compliance:** Rackspace implements and administers security controls based on NIST SP 800-53 and 800-171 to meet established guidelines. As an AWS Managed Services Provider Partner, Rackspace offers security control and compliance expertise for the AWS cloud. Let their team implement and administer the required security controls, based on FedRAMP, FISMA, NIST 800-53, NIST SP 800-171 ("DFARS" ready), CJIS, ITAR and FIPS 140 guidelines.

**Digital Transformation Assistance:** Rackspace can help you build your strategy, assess your application portfolio, review your cost structure and identify the best-fit platform for your needs.

**Migration Services:** Get a team of migration specialists to help your organization transition to an agile, highly available, secure solution.

**Backup and Disaster Recovery:** State, local and education organizations need highly available and resilient environments to host their mission-critical applications. Rackspace experts determine the best option for you. By using the AWS cloud we can leverage the ability of AWS to scale up and provide rapid failover within data centers across the world.

**Fully Managed and Hardened Solution:** Reduce your TCO when Rackspace manages your compliance and security, up through the virtual OS.

**Standardization and Efficiency:** Improve your turnaround time as Rackspace operates, maintains and fully documents approximately 80% of the security and compliance requirements, allowing you to inherit their existing FedRAMP JAB accreditation package.

**24x7x365 U.S.-Based Service:** Rely on a U.S.-based and staffed support center.

## TRUST RACKSPACE

- A leader in the 2018 Gartner Magic Quadrant for Public Cloud Infrastructure Managed Service Providers, Worldwide
- 1,000 AWS certified technical certificates
- Hosting provider for more than half of the Fortune 100
- 20+ years of hosting experience
- Customers in 150+ countries
- Serving over half of U.S. Cabinet-level agencies
- AWS Public Sector Partner
- AWS Partner Network Premier Consulting Partner

## COMPLIANCE AND SECURITY

- FedRAMP JAB authorized
- FISMA authorized
- NIST 800-53 security controls
- NIST 800-171 ("DFARS" ready)
- CJIS, ITAR and FIPS 140 compliant
- 24x7x365 SOC., staffed by U.S. personnel

## CONTACT US

1-800-961-2888

[www.rackspace.com/industry/government/state-local](http://www.rackspace.com/industry/government/state-local)



**Optimized Performance:** Let Rackspace experts help you with resource provisioning, continuous integration (CI) and automated application performance monitoring.

**Simplified Migration via Advisory Services:** Rackspace assesses your current application landscape, cost structure and compliance requirements, then identifies the proper migration strategy for each workload. By serving as your single provider for both migration and steady-state management, Rackspace enables you to mitigate the complexity and risk of migration while also optimizing IT spend and accelerating your adoption of cloud services – whether that's on AWS or the AWS GovCloud.

## EXPERTISE

Rackspace engineers and architects provide unbiased expertise, across all the leading technologies, and bring a point of view, informed by experience, about which ones will best serve the unique needs of a particular customer.

- Government business since 1999
- AWS migration experience – migrating and managing applications hosted on AWS
- Platform expertise with experienced engineers and architects to provide a distinct point of view about which platforms and products best serve your needs
- 1,000+ AWS certifications
- Serving over half of U.S. Cabinet-level agencies
- Managed hosting for private, public and hybrid cloud
- Infrastructure and vendor agnostic
- Layer agency controls on top of compliance standards

## SERVICE

Rackspace delivers **Fanatical Support®** for AWS – it's the specialized expertise and 24x7x365, results-obsessed customer service that's been a part of their DNA since 1999.

- High availability and reliability configurations
- Fully redundant solutions
- Business continuity and disaster recovery
- 24x7x365 operations with U.S. Personnel
- Standardized, programmatic toolset
- Customized to organization needs & compliance standards
- Pre-built SSP
- System Escalation & Action Plan (SEAP)



Premier  
Consulting  
Partner

DevOps Competency  
Migration Competency  
Oracle Competency  
Marketing & Commerce Competency  
Storage Competency



Premier  
Consulting  
Partner

Microsoft Workloads Competency  
Public Sector Partner  
MSP Partner

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