



# SAP Cloud Discovery Assessment

Define your scope, set your goals and set expectations for everyone involved.

It's a multicloud world. When it comes to public, private and hybrid cloud models, one size does not fit all — especially as your SAP® ERP application portfolio diversifies. If you are assessing your IT portfolio and determining when, if and how you move your SAP ERP workloads to the cloud, Rackspace Technology can help.

An SAP Cloud Discovery Assessment is a half-day workshop where Rackspace Technology can learn about your current business and technical goals, challenges, strategies and current positions related to the use of SAP ERP applications such as SAP ECC or SAP S/4HANA and cloud environments. You'll learn more about your current position and options in the process and from the resulting feedback, presented in the form of an assessment report that will be delivered shortly after a half-day assessment workshop has been completed.

## Assessment Benefits

An SAP Cloud Discovery Assessment from Rackspace Technology helps customers identify exactly what they are trying to achieve from a business and/or a technical perspective. By conducting an assessment before starting work on your project, Rackspace Technology can reduce risks to your budget and timeline while streamlining the entire implementation process. This also helps ensure you get visibility into all the financial- and time-related details and interdependencies when it comes to successfully delivering the project.

Rackspace Technology requests that your company point of contact complete the following arrangements prior to execution of the workshop:

- Communicate the workshop purpose and goals to your expected participants.
- Send invitations to the appropriate participants for each session, including meeting location and/or virtual technology (Meet/WebEx/Teams/ Zoom) to support.
- Provide the agenda template on the following page to help organize the day's meeting events.

To facilitate data collection in advance, Rackspace Technology will forward to your company point of contact an SAP BASIS Technology Assessment worksheet to be completed by appropriate personnel. Completion of this worksheet in advance is extremely helpful to gaining an initial understanding of your current situation prior to assessment day activities.

## About Rackspace Technology™

Rackspace Technology is your trusted partner across cloud, applications, security, data and infrastructure.

- A leader in the 2020 Gartner Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide
- 3,000+ cloud experts
- Hosting provider for more than half of the Fortune 100
- 20+ years of hosting experience
- Customers in 150+ countries
- 400+ Google Cloud technical certifications
- Google Cloud Premier Partner
- SAP Silver Partner
- SAP-certified HANA operations services
- SAP-certified hosting services
- SAP-certified Partner Center of Excellence

## Fanatical Experience™

Experts on your side, doing what it takes to get the job done right. From first consultation to daily operations, Rackspace Technology combines the power of always-on service with best-in-class tools and automation to deliver technology when and how you need it.

## Take the Next Step

Let's talk about how SAP expertise from Rackspace Technology helps you achieve your goals.

Learn more: [www.rackspace.com/SAP](http://www.rackspace.com/SAP)  
Call: 1-800-961-2888

## Agenda template

Session	Coverage	Time	Presenters and Participants
Kickoff	<p>Introductions</p> <p>Review purpose and goals of the assessment day workshop</p>	8:30 – 8:45 a.m.	<p><b>Presenters</b></p> <ul style="list-style-type: none"> <li>Customer point of contact</li> <li>Rackspace Technology Assessment Lead</li> </ul> <p><b>Participants</b></p> <p><b>Customer:</b></p> <ul style="list-style-type: none"> <li>IS/IT Business Lead</li> <li>IS/IT Technology Lead</li> <li>SAP Program Lead</li> </ul> <p><b>Rackspace Technology:</b></p> <ul style="list-style-type: none"> <li>Executive representation</li> <li>Assessment Lead</li> <li>SME participant(s)</li> </ul>
Business Overview/SAP Strategies	<p>Presented by customer (in customer-preferred format)</p> <ul style="list-style-type: none"> <li>High-level understanding of the company's business</li> <li>Use and investment in SAP ERP and cloud technologies</li> <li>Goals for the future</li> <li>Planned SAP ERP initiatives/roadmap over next 18 months</li> <li>Implementations/upgrades</li> <li>Understanding of current budgets and resourcing methods and challenges</li> <li>Understanding of available expertise</li> <li>Current use of cloud services</li> <li>Technology service providers</li> <li>Investment plans</li> <li>Level of satisfaction</li> </ul>	8:45 – 9:45 a.m.	<p><b>Presenters</b></p> <p><b>Customer:</b></p> <ul style="list-style-type: none"> <li>IS/IT Business Lead</li> <li>IS/IT Technology Lead</li> <li>SAP Program Lead</li> </ul> <p><b>Participants</b></p> <p><b>Rackspace Technology:</b></p> <ul style="list-style-type: none"> <li>Executive representation</li> <li>Assessment Lead</li> <li>SME participant(s)</li> </ul>
Rackspace Technology Services Review	<p>Review of Rackspace Technology services and capabilities</p>	9:45 – 10:15 a.m.	<p><b>Presenters</b></p> <p><b>Rackspace Technology:</b></p> <ul style="list-style-type: none"> <li>Assessment Lead</li> <li>SME participant(s)</li> </ul> <p><b>Participants</b></p> <p><b>Customer:</b></p> <ul style="list-style-type: none"> <li>IS/IT Business Lead</li> <li>IS/IT Technology Lead</li> <li>SAP Program Lead</li> </ul>
<b>Break 10:15 a.m. – 10:30 a.m.</b>			
Present Findings from Assessment	<p>Review customer's current SAP ERP implementations, referencing completed SAP BASIS Technology Assessment Worksheet and any attached artifacts</p> <ul style="list-style-type: none"> <li>Landscape</li> <li>Instance rationalization and consolidation</li> <li>Technology</li> <li>Versions</li> <li>Development and support requirements</li> <li>Performance</li> <li>Monitoring</li> <li>Security</li> <li>High Availability</li> <li>Disaster Recovery</li> </ul> <p>Gain understanding of current plans, including collection of:</p> <ul style="list-style-type: none"> <li>Planned SAP ERP initiatives/roadmap over next 18 months</li> <li>Implementations/upgrades</li> <li>Understanding of current budgets and resourcing methods and challenges</li> <li>Understanding of available expertise</li> </ul>	10:30 – 11:45 a.m.	<p>Interactive discussion and presentation, facilitated by Rackspace Technology.</p> <p><b>Participants</b></p> <p><b>Customer:</b></p> <ul style="list-style-type: none"> <li>IS/IT Technology Lead</li> <li>IS/IT Business Lead</li> <li>SAP Program Lead</li> </ul> <p>SME participants (i.e., SAP ERP applications, databases, systems, network, functional specialists)</p> <p><b>Rackspace Technology:</b></p> <ul style="list-style-type: none"> <li>Assessment</li> <li>Lead SME participant(s)</li> </ul>
SAP on Cloud Business and Technology Challenges	<p>Review the customer's current and expected business and technologies with focus on SAP and cloud</p> <ul style="list-style-type: none"> <li>HW/SW/technology/services challenges</li> <li>Implementations, migrations and upgrades</li> <li>Cost and resource challenges</li> <li>Technology-specific issues</li> <li>Functional support and development</li> <li>Selection of cloud services</li> <li>Technology service providers</li> <li>Investment plans</li> <li>Level of satisfaction</li> </ul>	11:45 – 12:15 p.m.	<p>Interactive discussion facilitated by Rackspace Technology.</p> <p><b>Participants</b></p> <p><b>Customer:</b></p> <ul style="list-style-type: none"> <li>IS/IT Technology Lead</li> <li>SME participants (i.e., SAP ERP applications, databases, systems, network specialist(s))</li> </ul> <p><b>Rackspace Technology:</b></p> <ul style="list-style-type: none"> <li>Assessment Lead</li> <li>SME participant(s)</li> </ul>
Wrap Up	<p>Summary of day's events and learnings, and identification of Rackspace Technology next steps to report back to the customer.</p>	12:15 – 12:30 p.m.	<p><b>Presenters</b></p> <p><b>Rackspace Technology:</b></p> <ul style="list-style-type: none"> <li>Assessment Lead</li> <li>SME participant(s)</li> </ul> <p><b>Participants</b></p> <p><b>Customer:</b></p> <ul style="list-style-type: none"> <li>IS/IT Business Lead</li> <li>IS/IT Technology Lead</li> <li>SAP Program Lead</li> </ul>