



# Leverage opportunities in the federal government space

FedRAMP authorization solutions help you meet requirements and get to market faster.

Rackspace can help your business accelerate its move into the federal government space by achieving and maintaining FedRAMP authorization for your software-as-a-service (SaaS) offerings. We are FedRAMP-authorized and intimately understand the authorization process and the requirements for ongoing maintenance.

Organizations looking to provide SaaS solutions to the federal government must be FedRAMP authorized. FedRAMP is a government-wide program that provides a standardized approach to security assessment, authorization and continuous monitoring for cloud products and services. While the process can be complex and time-consuming, astute IT executives understand the tremendous business value that FedRAMP unleashes.

Becoming FedRAMP authorized gives you access to the entire federal government market. Additionally, it shows your non-government clients that along with your commitment to deliver secure solutions comes the ability to execute on that commitment to some of the highest levels.

If your organization is looking to make the leap, but doesn't know where to start or needs additional support to initiate and manage the process, Rackspace can help. The FedRAMP team at Rackspace has the capabilities and experience to design, guide and manage a program for your organization to obtain FedRAMP authorization and meet its ongoing reporting requirements.

## Leverage our FedRAMP Expertise

In 2015, the FedRAMP Joint Authorization Board (DoD, DHS and GSA) certified the Rackspace Government Cloud on VMware® after a thorough review by the FedRAMP Program Management Office and an accredited third-party advisor (3PAO).

From a government compliance perspective, one thing that makes Rackspace unique is that, via our FedRAMP Moderate authorization, we can support compliance with multiple other security frameworks, including FISMA, DoD SRG IL2, DFARS, NIST 800-171, ITAR, HIPAA, PCI and SOC Type 2.

## Why Rackspace for FedRAMP?

Rackspace Government Cloud (RGC) can reduce the costs and significantly shorten the time required to achieve FedRAMP Authorization to Operate (ATO) for independent software vendors (ISVs) and systems integrators (SIs) selling software-as-a-service to the federal government.

### Time to mission

Our FedRAMP inheritance policy allows SaaS providers and ISVs to be FedRAMP authorized in a fraction of the time with reduced costs.

## Why consider FedRAMP?

Federal agencies are mandated to be "cloud-first," meaning they must seek cloud-centered solutions before considering alternatives. In FY19 alone, government agencies were predicted to spend over \$90 billion on IT. Unfortunately, most of that was allocated for the maintenance of legacy systems. FedRAMP is designed to solve for that.

- Once achieved, FedRAMP authorization allows cloud service providers to work with any federal agency.
- FedRAMP makes more than five million assets available for federal agency use
- One-third of the world's internet traffic passes through the FedRAMP program.
- Federal agencies reuse authorizations often to accelerate solution delivery.
- Over 30% of FedRAMP-authorized cloud service providers are small businesses.
- Federal agencies need your innovative solutions to drive their mission into the future.

### **Industry-leading toolset**

Best-of-breed security and management tools are fully licensed, implemented, configured and managed.

### **Economies of expertise**

We've earned nearly 5,000 technical certifications across 45 technologies, including but not limited to: 2,000+ Microsoft certifications, 1,000+ AWS accreditations and 120+ Google Cloud Platform certifications.

### **Continuous diagnostics and monitoring**

We provide ongoing maintenance of authorization along with audit support, patching and access to shared tooling to help reduce risk and limit the loss of intellectual property.

### **Fully managed security and compliance**

You reap the benefits of streamlined compliance via integrated processes coupled with an innovative toolset configured to automate and secure a fully managed offering.

## **About Rackspace Government Solutions**

Rackspace Government Solutions (RGS) provides compliant hosting and managed services for government entities and the providers (independent software vendors (ISVs), system integrators (SIs) and IT-focused U.S. Department of Defense (DoD) supply chain vendors) supporting them at the federal, state, local and education levels. RGS provides value to the customer by meeting stringent government standards on their behalf, including: FISMA, FedRAMP, DFARS and many others.

This offering, backed by Rackspace Inheritable Security Controls (RISC), provides FedRAMP-as-a-Service from the hardened infrastructure up to the virtual operating system (OS), and streamlines the path to Authority to Operate (ATO).

### **Take the Next Step**

Learn more about Rackspace Government Solutions:

**[www.rackspace.com/fedramp](http://www.rackspace.com/fedramp)  
1-800-961-2888**