



Rackspace Government Solutions for SIs and ISVs

Gain fully managed environments for government that are built to deliver optimum security and compliance.

A lack of time, budget or resources to effectively manage rigorous federal security and compliance standards often holds back contractors that serve government clients, such as systems integrators (SIs) and independent software vendors (ISVs). Rackspace® Government Solutions provides fully managed cloud platforms tailored to the unique needs of SIs and ISVs. With Rackspace, you can bring cloud solutions to the government quickly, without a major investment, so you can free your time for innovation.

Experts Dedicated to Your Success

Rackspace solutions are built on a compliance-ready framework and engineered to meet rigorous compliance standards like FISMA and FedRAMP. Tackling this on your own can cost up to \$2 million, and take 12 to 18 months. Rackspace helps keep you compliant while leveraging your platform of choice, including on-premises private clouds, a JAB Authorized, Fully Managed Compliance Platform, or one of the three leading public clouds (AWS, Microsoft® Azure® or Google Cloud Platform™). Ongoing service includes managed operations, continuous monitoring, security, compliance documentation and audit assistance.

Key Features

Contractors need an expert, trusted partner to help their government clients heed the call to modernize IT, while simultaneously maintaining compliance. Rackspace delivers compliant IT Modernization as a Service on the latest technologies, applications, data, security and infrastructure, backed by these features:

Compliance and Security: Rackspace specializes in deploying high-security and high-performance solutions, including implementing and administering security controls based on NIST SP 800-53 and 800-171 to meet FISMA, FedRAMP and DFARS guidelines. The platform is monitored 24x7x365 and managed by U.S. personnel at our government headquarters located near Washington, D.C.

Standardization and Efficiency: Rackspace provides the highest levels of standardization and efficiency through a programmatic toolset that is customized to each organization's needs and compliance standards, including an existing FedRAMP JAB accreditation package.

Advisory Services and Simplified Migration: Rackspace assesses your current application landscape, cost structure, and security and compliance requirements, including server configurations and network topology. Next, experts identify the best-fit platforms for each workload and design, and execute your migration strategy accordingly. By serving as your single provider for both migration and steady-state management, Rackspace enables you to mitigate the complexity and risk of migration, while also optimizing IT spend and accelerating your adoption of cloud services with minimal downtime.

About Rackspace

Rackspace is your trusted partner across cloud, applications, security, data and infrastructure.

- A leader in the 2018 Gartner Magic Quadrant for Public Cloud Infrastructure Managed Service Providers, Worldwide
- 3,000+ cloud experts
- Hosting provider for more than half of the Fortune 100
- 20+ years of hosting experience
- Customers in 150+ countries

Compliance And Security

- FedRAMP JAB authorized
- FISMA authorized
- NIST 800-53
- NIST 800-171 DFARS-Ready
- CJIS, ITAR and FIPS-140 compliant

Fanatical Experience™

Experts on your side, doing what it takes to get the job done right. From first consultation to daily operations, Rackspace combines the power of always-on service with best-in-class tools and automation to deliver technology when and how you need it.

Unique Alignment: Since 1999, Rackspace Government Solutions has built a strong capability in FISMA and FedRAMP, and other compliant-managed offerings, across the world's leading private, public and hybrid clouds. Thanks to the breadth of the portfolio and expertise, Rackspace has no incentive to push a one-size-fits-all solution or lock customers into long-term contracts with outdated technologies

Services Delivered Your Way

With Rackspace Government Solutions, you gain access to unbiased expertise across the world's leading clouds, combined with deep experience serving the unique IT needs of federal contractors built on these strengths:

- Nearly two decades of experience supporting government organizations, federal contractors, SIs and ISVs
- Unbiased toward any particular platform or vendor
- Skilled engineers provide a distinct point of view, informed by experience about which platforms best serve each customer's needs
- Centralized, cross-platform service experience to reduce the complexity of managing and optimizing multiple clouds
- 1,000+ AWS certifications
- 400+ Azure certifications
- 230+ GCP certifications
- Five-time Hosting Partner of the Year, managing and supporting the entire Microsoft stack
- High Availability and reliability configurations
- Fully redundant solutions
- Business continuity and disaster recovery options
- 24x7x365 operations staffed by U.S. personnel



Customer Responsibility	Application/Database <ul style="list-style-type: none"> • Application Management /Monitoring • Web Design & Support • Middleware Management • Database Management • Database Administration • Database Monitoring
Rackspace Government Solutions Responsibility ~80% of the security and compliance requirements	Managed PaaS (In support of FedRAMP/FISMA System Security) <ul style="list-style-type: none"> • OS Hardening (DISA STIG) • OS Licensing • OS Patching • OS Administration • Vulnerability Scanning & Remediation • Managed Backups • Managed Antivirus • Real-time Performance Monitoring • Host-based IDS • Session Recording • Multi-Factor Authentication • File Integrity Monitoring • Documentation & Audit Support • Log Consolidation & Analysis • Continuous Monitoring
	Managed IaaS <ul style="list-style-type: none"> • Infrastructure Provisioning • Infrastructure Configuration • Infrastructure Monitoring • Infrastructure Patching • Network Administration • Network Intrusion Detection • Managed Encryption • Managed VPN • Compute • Storage • Network • Hypervisor • Capacity Planning
	VMware OpenStack AWS Google Cloud Platform Microsoft

Take the Next Step

Let's talk about how Rackspace government expertise helps you achieve your goals.

Learn more: www.rackspace.com/government
 Call: 1-800-961-2888